

## Smart Skills for Tough Times

As we watch a 4-minute video clip, I will stop it a couple of times for you to answer some questions.

1. Name several of your technical skills and a couple of your interpersonal skills.

My Technical Skills	My Interpersonal/Communication Skills

2: Based on 100%, what percentage do you think technical skills and interpersonal and communication skills contribute to career success?

My technical skills will contribute \_\_\_\_\_% to my career success.

My interpersonal/communications will contribute \_\_\_\_\_% to my career success.

3. According to the Stanford Research study:

Technical skills contributed \_\_\_\_\_% to career success.

Soft skills, interpersonal skills, contributed \_\_\_\_\_% to career success.

4. What are you doing to build your technical skills? \_\_\_\_\_

What evidence will you provide an employer? \_\_\_\_\_

5. What are you doing to build you soft skills? \_\_\_\_\_

What evidence will you have to provide an employer? \_\_\_\_\_

Explain your response to questions 4 or 5 to the person sitting closest to you.

*You can have all the technical expertise in the world, but if you can't sell your ideas, get along with others or turn your work in on time, you'll be going nowhere fast.*

*Peggy Klaus, Hard Truths about Soft Skills*